Content

Company overview

• Our parent – FPT Group
• FPT Information System Corporation

Capability

References
Company overview

Our parent – FPT Group

- Established: 1988
- Revenue: 1.65 billion USD (2014)
- Number of employees: 22,000 (2014)
- Traded as: FPT (HOSE)
Company overview

Our parent – FPT Group: Business domain

**Technology**
- System integration
  - Software outsourcing
- Software solutions
- IT services

**Telecommunication**
- Telecom services
- Digital content

**Distribution & Retailing**
- Distribution of technology products
- Retailing of technology products

**Education**
- Education
  - FPT University, FPT Polytechnic, FPT Aptech
  - FPT Arena, FPT School of Business

**FPT Information System**
- FPT Software
- FPT Telecom
- FPT Online
- FPT Trading
- FPT Retail
- FPT Education
Company overview

Our parent – FPT Group: Global network

19 Countries
86 Cities & Provinces
Company overview
Our parent – FPT Group: FPT campus

Hanoi
- FPT Cau Giay Building
- FPT University Campus
- F-Ville Hoa Lac High tech Park

64,000 m²
10,000 workplaces

Da Nang
- FPT City
- FPT Complex

28,750 m²
1,600 workplaces

HCMC
- FPT Tan Thuan Building
- F-TOWN 1
- F-TOWN 2

25,676 m²
3,200 workplaces
Company overview
Our parent – FPT Group: Sustainable development

**Planet**
- Raise environmental awareness among FPT staffs
- Cooperate with environment organizations
- Apply smart solutions for energy saving

**Profit**
- Increase R&D, advance governance system, put customers in focus
- Continue to build national-scale IT projects
- Ensure highest benefits to buyers and shareholders

**People**
- Consider people as the most valuable asset
- Create sound policies, develop culture
- Support young talents
- Spread benevolence
Content

Company overview
- Our parent – FPT Group
- FPT Information System Corporation

Capability

References
Company overview

FPT Information System

Established: Dec 31st 1994

Revenue: $206 million (2014)

Number of employees: 3,200 (2014)

Business domain:

- Banking & Finance
- Telecom
- Public sector
- Public finance
- Healthcare
- Utilities
- Transportation

Products & Solutions

System integration

IT services
Company overview
FPT Information System

Strategic partner of world leading vendors

2000+ international certificates issued by world leading vendors

International quality system standard
Our mission

“FPT IS strives to become a globally trusted provider of software solution and IT services, creating value for our customers, enhancing success for our employees, and contributing in a positive way to the community”
Company overview
FPT Information System: Milestones

1994
Established

1996
Designed and implemented the national internet network to connect Vietnam to the internet

2005
Integration gateway for General Department of Tax – State Treasury – Ministry of Finance – General Department of Customs in Vietnam

2006
100 million USD in sales

2007
Merger of two FPT member companies into FPT IS with 1800 employees

2008
Personal income tax system for Vietnam Ministry of Finance

2009
First overseas rep. office in Singapore

2010
TELEHOUSE Vietnam established with KDDI & ITX (Japan)

2011
Overseas companies: FPT IS Singapore & FPT IS Cambodia

2013
Financial management information system for Ministry of Economy and Finance of Cambodia

2014
Integrated income tax administration system for the National Board of Revenue in Bangladesh

2014
Rep. offices in Philippines & Bangladesh

2015
3200 employees

2008
ERP system for Vietnam National Petroleum Group

2013
First project implemented for SingTel

2013
Case management system for Philippines state agencies
Company overview

FPT Information System: Revenue and Staff growth

<table>
<thead>
<tr>
<th>Year</th>
<th>Annual revenue in USD</th>
<th>Number of staffs</th>
</tr>
</thead>
<tbody>
<tr>
<td>2010</td>
<td>$206 million</td>
<td>169</td>
</tr>
<tr>
<td>2011</td>
<td></td>
<td>204</td>
</tr>
<tr>
<td>2012</td>
<td></td>
<td>193</td>
</tr>
<tr>
<td>2013</td>
<td></td>
<td>213</td>
</tr>
<tr>
<td>2014</td>
<td></td>
<td>3,200 staffs</td>
</tr>
</tbody>
</table>
Company overview

FPT Information System: Organization

- Chairman
- Board of Directors
- Internal Audit
- Business Assurance
- Sectors (11)
- Branches & Rep. offices (25)

Sectors:
- FPT IS Global
- FPT IS Banking & Finance
- FPT IS Public Finance
- FPT IS Telecom, Utilities & Transportation
- FPT IS Enterprises
- FPT IS e-Government & Medical care
- FPT IS ERP
- FPT IS IT Services
- FPT IS Infrastructure & Platform solutions
- FPT IS Software Solutions & Development

Branches & Rep. offices:
- Singapore
- Cambodia
- Myanmar
- Philippines
- Japan
- Laos
- Bangladesh
- Vietnam: HCMC, Da Nang, Nha Trang, Can Tho, Vung Tau, Dak Lak, etc.

Joint venture:
- TELEHOUSE Vietnam
Company overview
FPT Information System: Strategy 1 - Smart solutions
Company overview

FPT Information System: Strategy 2 - Globalization

Developed markets
North America, Japan, Europe, Singapore

Emerging markets
ASEAN, South Asia, Middle East, Africa, Latin America
Content

Company overview

Capability
- Products & Solutions
- System Integration
- IT Services

References
Capability

Products & Solutions: Industry specific
Capability

Products & Solutions: Industry specific

Banking - Finance

20 years

Implementing information systems for largest banks in Vietnam including Vietcombank, Vietinbank, BIDV, Agribank, Maritimebank, etc.

300+

Number of customers including banks and financial organizations at home and abroad

#1

Largest server system in Southeast Asia
Capability
Products & Solutions: Industry specific

Number of cities/provinces applying FPT.eGOV

22

Silver Awards – ASEAN ICT Awards 2012

Public Sector

FPT IS offers solution to manage 55 million insured people nationwide

55 million
eCustoms system for the Vietnam General Department of Customs recognized with First Prize - eAsia Awards

Number of major projects implemented for State Treasury during the part 10 years

Number of major projects implemented for Ministry of Finance, General Department of Tax, State Treasury and General Department of Customs

Chosen as prime contractor for the deployment of the largest national financial systems in Vietnam, including Tax Management System and Integration gateway for General Department of Tax – State Treasury – Ministry of Finance – General Department of Customs…
Capability

Products & Solutions: Industry specific

Telecommunication

20 years

Industry experience

20+

Number of operators using FPT IS solutions including leading operators with over 50 million active subscribers each.

GTB Innovation Awards for implementation of Business support system for Lao Telecom
Capability

Products & Solutions: Industry specific

Utilities

2 M/year

Production capacity of the smart meter factory

Biggest project for oil & gas industry:

42 sites

Nationwide implementation

1500+

End-users

$12,6M

Contract value
### Capability

**Products & Solutions: Industry specific**

<table>
<thead>
<tr>
<th>Transportation</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Bus Management System for HCMC Department of Transportation</strong> facilitates the overall management of:</td>
</tr>
<tr>
<td><strong>3,000</strong></td>
</tr>
<tr>
<td><strong>17,000</strong></td>
</tr>
<tr>
<td><strong>120</strong></td>
</tr>
</tbody>
</table>

**Driving license management system for the Directorate for Roads:**

| **32 M** | Paper driving licenses replaced with new plastic cards |

**e-Ticket system for Vietnam Railways:**

| **20,000+** | Number of ticket sold per day at peak time |
| **1.7 M** | Website views |
Capability

Products & Solutions: Industry specific

Healthcare

15 years

FPT IS solutions for healthcare have 15 years of continuous development and upgrade

100+

Number of customers using FPT.eHospital and FPT.eClinic

Gold Awards – ASEAN ICT Awards 2012
Capability

Products & Solutions: Industry specific

Enterprise

- Human Resources and Payroll Management System - FPT.iHRP
- Hotel Management System – FPT.iHotel
- Shareholder Management Solution – FPT.iStock
- Shareholder General Meeting Management Software – FPT.DHCD

Media

- Digital Content Management System – FPT.iMMS
  - Online Video & CMS for Television
  - Editorial & Mobile Journalism
  - Media Business Management
  - License Management
  - Program Planning & Management
  - Media Management
  - Semi-Automation Broadcasting
  - AdSales Management
- E-Publishing System – Portal
- Network Operation Management for Television Operators

Education

- Campus Management Solution
- Course Credit Management System - FPT.EMIS Plus
Capability

Products & Solutions: Cross industry

Industry specific solutions
- Banking – Finance
- Public sector
- Public finance
- Telco
- Utilities
- Transportation
- Healthcare
- Other industries

Cross industry solutions
- ERP
- HCM
- CRM
- GIS
- ECM
- DWH
- BI
Capability
Products & Solutions: Cross industry

100+
Number of successfully implemented projects including projects valued millions US dollar

≥90%
Highest success rate for ERP system implementation across Vietnam

600+
Number of ERP consultants with thorough knowledge across 8 industries
Capability
Products & Solutions: Cross industry

Products
- SAP ERP ECC
- SAP Supply Chain Management – SCM
- SAP Supply Relationship Management – SRM
- SAP Product Lifecycle Management – PLM
- SAP Public Budget Formulation – PBF
- SAP Tax and Revenue Management – TRM
- FPT.SAP iFESS
- Oracle E-Business Suite
- Oracle Peoplesoft JD Edwards
- Oracle Supply Chain Management – SCM
- Oracle Enterprise Assets Management – EAM
- Oracle Hyperion
- Microsoft Dynamics

Domain Expertise
- Trading & Distribution
- Construction & Real estate
- Oil & Gas
- Banking & Finance
- Telecommunication
- Retail
- Public Sector
- Manufacturing
Capability
Products & Solutions: Cross industry

**Resource**

**Consultants:**
- Functional: 400+
- Technical: 200+

**Language:**
- Other languages: available on request

**Certification:**
- SAP certification: ECC6, ADM, NETWEAVER, ASP ABAP, BI, BOBJ, TRM, SUPPORT, HANA
- Oracle Certification: Application, Database, Exadata, Siebel, HCM

**Services**

**Consultancy**
- Business Re-engineering
- Evaluation and Procurement of Solution and Vendor

**Implementation**
- Assessment and Analysis
- Planning and Design
- Development
- Roll-out

**Migration**
- Data Migration
- Integration
- Optimization
- Training

**Maintenance**
- Managed Services
- Maintenance and Support
- AMO
Capability

Products & Solutions: Cross industry

- Customer Relationship Management (CRM)
- Human Capital Management (HCM)
- Enterprise Content Management (ECM)
- Unified Communication/ Collaboration
- Business Intelligence (BI)/ Data Warehouse (DWH)
Products & Solutions: Cross industry

Public Sector
- ArcInfor Based Land Information System - F-LIS
- FPT Tracking and Tracing System - F-TTS
- Disaster Early Warning System - EWS

Transportation
- Road/Railway Transport Project Asset Management System - F-RTPAMS
- GPS Real time Tracking Service - G-RTS

Utilities
- Electric Network Management Solution - F-MEN
- Customer and Network Management System - F-CNMS

Banking
- Map-based Management Information System for Equipment Maintenance - F-FAM
Content

Company overview

Capability

• Products & Solutions
• System Integration
• IT Services

References
Capability
System integration

- Prime contractor for the implementation of national largest IT projects
- Biggest company in Southeast Asia in terms of employees
- 2500+ Number of engineers
- #1 Strategic partners of world top vendors
- Implementing end-to-end information systems for customers across industries
- 20 years for the implementation of national largest IT projects

Consultancy
Products & Solutions
Platform
Infrastructure
Migration & Integration
Implementation
Maintenance & Support
Capability

System integration: **Products & Solutions**
Capability
System integration: Platform

- Business Process Management (BPM)
- Enterprise Service Bus (ESB)
- Application Environment
- Database
Capability
System integration: Infrastructure

- Virtualization
- Operating Systems: Windows, Linux, Unix
- Storage
- Server
- Network
- Datacenter

## Capability

**System integration:** Monitoring & Security

### Monitoring

### Security

#### Policy & Standards
- ISMS

#### Governance
- Security Information and Event Management (SIEM)
- Performance Monitor and Management

#### Information Security
- Endpoint Security
- Identity Management (Single Sign-on SSO)
- Encryption
- Messaging Security
- Strong Authentication
- Secure Web Gateway
- Database/File Security
- Application Security
- Data lost Prevention

#### Infrastructure Security
- Firewall
- IPS
- OS Hardening
- Network Access Control
- Patch Management
- Mobile Security
Capability
IT Services

>50%

Provide maintenance services to more than 50% of Vietnam’s ATMs and POS

$10M

Hold the record for the most extensive maintenance services in the country

Nationwide service network coverage

Innovation: Design and develop innovation products

Consultancy
- IT roadmap
- Evaluation and Procurement of Solution and Vendor

Implementation
- Planning
- Assessment & Analysis
- Design & Detail design
- Development & customization of package solutions
- Implementation
- Roll-out

Migration & Integration
- Data Migration
- Integration
- Co-existence
- Optimization
- Training

Maintenance & Support
- Maintenance
- Support
- Managed services
<table>
<thead>
<tr>
<th>Vendor</th>
<th>Partnership Level</th>
<th>Total</th>
<th>Certifications</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cisco</td>
<td>Premier partner</td>
<td>150+</td>
<td>pSeries, High end disk-tape, Websphere, MQ…</td>
</tr>
<tr>
<td>IBM</td>
<td>Gold partner</td>
<td>350+</td>
<td>CCIE, CCNP, CCDP, CSE, CCIP, CCSP, CEH…</td>
</tr>
<tr>
<td>Microsoft</td>
<td>Gold partner</td>
<td>300+</td>
<td>MCSE, MCSA, MCP, MCTS, MCTIP…</td>
</tr>
<tr>
<td>Oracle</td>
<td>Platinum partner</td>
<td>150+</td>
<td>OCP 11g, OCA 11g, Oracle Exadata, OCP Develop…</td>
</tr>
<tr>
<td>HP</td>
<td>Gold partner</td>
<td>80+</td>
<td>HP-UX, Storageworks, NNM…</td>
</tr>
<tr>
<td>SAP</td>
<td>Gold partner</td>
<td>100+</td>
<td>C-BOSUP-90 – Incident Management with SAP BusinessObjects; Sap Tax and Revenue Management solution; Solution Consultant SAP NetWeaver ’04 - Business Intelligent…</td>
</tr>
<tr>
<td>Juniper</td>
<td>Advanced Security Elite Network Infrastructure Elite Partner Service Specialist</td>
<td>80+</td>
<td>JNCIE-ENT, JNCIP, JNCIS, JNCIA, JNCSP…</td>
</tr>
<tr>
<td>Check Point</td>
<td>Gold partner</td>
<td>CCSE Plus, CCSA Plus, CCSE, CCSA…</td>
<td></td>
</tr>
<tr>
<td>Other</td>
<td></td>
<td></td>
<td>PMP</td>
</tr>
<tr>
<td>Other</td>
<td></td>
<td></td>
<td>Security: CISSP (ISP2), QSA (PCI)</td>
</tr>
</tbody>
</table>

**TOTAL**: 2,000+
TELEHOUSE Vietnam

Overview
- Joint Venture: FPT IS, KDDI, Mitsui
- Inaugurated: September 2010
- Size: 1,900 m²

Service packages
- Co-location services
- Technical support
- Managed services
- Relocation services

Facilities standards
- Tier 3 facilities design
- TIA-942 standard for cabling and network design
- IT Services and Data Center Operation procedures are compliant with ITIL
- ISO 27001 certified
- Quality assured by TUV NORD and TELEHOUSE
Capability
Add-on services: BPO service

Service packages
- Finance & Accounting
- Human resource management
- Data processing

Resources
- Over 100 members of staff
- Average age: 25
- 70% of staff members proficient in Japanese (~ level N1, N2)
- Recognized with accounting certificates level 2 and 3 by the Chamber of Commerce and Industry of Japan

Infrastructure & Quality system
- Separate ADSL line, VPN available: sufficient FTTH line
- Back-up generator 24/7.
  - Capacity: 2x800 KVA
  - Time to switch to generator: 27 seconds
  - Operational mode: daily test specifications and weekly no-load test
- Backup server: daily and full backup weekly
- ISO27001:2005
Capability
Add-on services: FPT e-Services

- FPT.BHXH: Electronic Social Security Service
- FPT.eTax: Electronic Tax Declaration Service
- FPT.VNACCS: Electronic Customs Declaration Service
- FPT.CA: Certificate Authentication Service
Despite being the first seafood company in Vietnam to apply SAP ERP, we strongly believe in the successful implementation of this project as FPT IS is a competent contractor with extensive experience and highly qualified engineering team.

— Mr. Le Van Quang – Minh Phu Seafood Corporation

If it were not FPT IS, we could not decide who would be capable enough for the implementation of our complex projects.

— Mr. Tran Nguyen Vu – Ministry of Finance (Vietnam)

Working with FPT IS team, I can see their solid technical background with comprehensive understanding of information technology, especially specific products of each vendor. I will introduce FPT IS to any clients/partners in case they are looking for a professional system integrator.

— Mr. Nghiem Xuan Chien – Dell Global
## References

### Customers (2)

<table>
<thead>
<tr>
<th>Public sector</th>
<th>Public Finance</th>
<th>Healthcare</th>
<th>International organizations</th>
</tr>
</thead>
<tbody>
<tr>
<td>National Committee for Disaster Management of Cambodia</td>
<td>Ministry of Science &amp; Technology</td>
<td>Hoan My Medical Corporation</td>
<td>World Bank</td>
</tr>
<tr>
<td>Office of the National Assembly</td>
<td>Ministry of Foreign Affairs</td>
<td>Cho Ray Hospital</td>
<td>European Union</td>
</tr>
<tr>
<td>People’s Supreme Court of Vietnam</td>
<td>Ministry of Public Security</td>
<td>Department of IT, Vietnam Ministry of Health</td>
<td>Asia Development Bank</td>
</tr>
<tr>
<td>People’s Supreme Procuracy of Vietnam</td>
<td>Ministry of Health</td>
<td>University medical center, HCMC</td>
<td>United Nations Development Programme</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Swedish International Development Programme</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Cooperation Agency</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>United Nations Children’s Fund</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>World Health Organization</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Japan International Cooperation Agency</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>International Committee of the Red Cross</td>
</tr>
</tbody>
</table>

etc.
## References

### Customers (3)

<table>
<thead>
<tr>
<th>Telecommunication &amp; Utilities</th>
</tr>
</thead>
<tbody>
<tr>
<td>SingTel Group</td>
</tr>
<tr>
<td>Lao Telecommunications</td>
</tr>
<tr>
<td>VMS – Mobifone</td>
</tr>
<tr>
<td>Viettel Telecom</td>
</tr>
<tr>
<td>Vinaphone</td>
</tr>
<tr>
<td>Ericsson Malaysia</td>
</tr>
<tr>
<td>Millicom Tchad</td>
</tr>
<tr>
<td>Telecom Cambodia</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Banking – Finance</th>
</tr>
</thead>
<tbody>
<tr>
<td>State Bank of Vietnam</td>
</tr>
<tr>
<td>National Australia Bank</td>
</tr>
<tr>
<td>Laos Viet Bank</td>
</tr>
<tr>
<td>Deloitte Vietnam</td>
</tr>
<tr>
<td>Public Bank of Cambodia</td>
</tr>
<tr>
<td>Vietnam Development Bank</td>
</tr>
<tr>
<td>Housing Bank of the Mekong Delta</td>
</tr>
<tr>
<td>Vietnam Export Import Bank</td>
</tr>
<tr>
<td>Asia Commercial Joint Stock Bank</td>
</tr>
<tr>
<td>etc.</td>
</tr>
<tr>
<td></td>
</tr>
</tbody>
</table>

### Enterprises

<table>
<thead>
<tr>
<th>Enterprises</th>
</tr>
</thead>
<tbody>
<tr>
<td>Electronic Transaction Corporation</td>
</tr>
<tr>
<td>Hitachi Consulting China</td>
</tr>
<tr>
<td>Semen Indonesia (Persero)</td>
</tr>
<tr>
<td>Vietnam Electricity Group (EVN)</td>
</tr>
<tr>
<td>Vietnam Oil &amp; Gas Group</td>
</tr>
<tr>
<td>Samsung Electronics Vietnam</td>
</tr>
<tr>
<td>Fu Yu Corporation</td>
</tr>
<tr>
<td>Vietnam Airlines</td>
</tr>
<tr>
<td>Tyco Fire</td>
</tr>
<tr>
<td>Hitachi Systems</td>
</tr>
<tr>
<td>Hitachi Asia</td>
</tr>
<tr>
<td>Metropole Sofitel Hanoi</td>
</tr>
<tr>
<td>Vietnam Airlines</td>
</tr>
<tr>
<td>Tyco Fire</td>
</tr>
<tr>
<td>Hitachi Systems</td>
</tr>
<tr>
<td>Hitachi Asia</td>
</tr>
<tr>
<td><strong>Customer</strong></td>
</tr>
<tr>
<td>--------------</td>
</tr>
</tbody>
</table>
| **Project information** | Implement electronic customs clearance system to replace manual business processes with electronic processes.  
Ensure compliance with World Customs Organization regulations. |
| **Size** | 34 customs departments  
300 sub-departments nationwide  
3,000 regular GDC customers |
| **Award** | First prize – eAsia Awards 2013  
Category: e-commerce applications for public services  
Organizer: Asia Pacific Council for Trade Facilitation and Electronic Business (AFACT) |
References

Core Solution for Vietnam Social Security
Public Sector

Customer
Vietnam Social Security

Project information
Implement centralized information processing system to assist state agencies at different levels in the management of social security and health insurance

Size
55 million insured people nationwide
References

Business Support System for Lao Telecom

Telecommunication

Customer

Lao Telecommunication Company (Lao Telecom)

Size

3 million prepaid subscribers
500,000 postpaid subscribers
48 Customer Service Centers across 17 provinces

Award

GTB Innovation Awards 2014
Category: Innovative Business Service
Organizer: Global Telecoms Business Magazine
Partner: LogNet Systems
References
VMS Mobifone Billing & Centralized Customer Management Project
Telecommunication

Customer
Vietnam Mobile Telecom Services Company (VMS Mobifone)

Project information
Gather and synchronize all VMS company procedures from 5 regional systems in 1 unified system, improving convenience and efficiency, and enhancing the VMS business

Size
40 million subscribers
8,000 end-users
4,800 stores and agencies at 63 cities and provinces
References

Hospital Management Information System for Hoan My Healthcare

**Customer**
Hoan My Medical Corporation
International-standard private healthcare facility

**Project information**
Implement Hospital Management Information System - FPT.eHospital with modules: Finance – Accounting Management, Procurement Management, Report Consolidation and HIS System Integration

**Size**
5 member hospitals & 1 clinic
Over 850 end-users

**Award**
FPT.eHospital
Gold award
ASEAN ICT Awards 2012
References

e-Ticket system for Vietnam Railway Corporation

Transportation

Customer
Vietnam Railway Corporation
State-owned operator of the railway system in Vietnam

Project information
• Implement electronic ticket system, allowing passengers to purchase tickets anytime anywhere via internet
• Assist VNR in the analysis and management of ticket price, improve business performance, efficiently exploit current infrastructure, increasing average seat occupancy up to 80%

Size
Over 280 stations nationwide
Online ticket buyers came from 63 provinces
Number of ticket sold at peak time: 20,000 tickets/day
20 years of data storage durability
References

Personal Income Tax system for Vietnam Ministry of Finance
Public Finance

**Customer**
Department of Taxation – Vietnam Ministry of Finance

**Project information**
- Implement the centralized management system for personal income tax, assisting businesses including tax registration, file processing, tax calculation, inspection, and tax debt collection
- Prime contractor: FPT IS
- Sub-contractors: Accenture, SAP and Ernst & Young
- World's biggest SAP-based tax IT project
- Largest centralized processing system ever implemented for the Vietnamese Government

**Size**
- 7,000 end-users
- 800 locations
- 15 million taxpayers
- 770 tax offices at 63 provinces and cities
Customer
Quang Ninh province, Vietnam
1.2 million people, over 6,000 km2, ~ 120,000 km land borderline, 200 km marine boundary delineation & over 2,000 islands

Project information
Implement e-government information system software, facilitate administrative services (between the state and enterprises/citizens) with electronic processes, helping to reduce time and cost and enhance transparency.

Size
39 State agencies
6 public administration centers
14 agencies at district level
186 agencies at commune level

Award
FPT.eGOV: Silver award - ASEAN ICT Awards 2012
References

Financial Management Information Systems for Cambodia

Public Finance

- **Customer**: Ministry of Economy and Finance of Cambodia

- **Project information**: Implement *state budget and treasury management system* with a *centralized database* at both central and local levels, helping to improve capability of financial management and modernize process of budget management in Cambodia following international standards

- **Size**: 31 treasury units at both *central and local levels*
Customer
Vietnam Ministry of Finance (MoF)

Project information
Implement state budget and treasury management system with a centralized database at both central and local levels, allow better planning of State Budget and the Public Investment Program with international best practices in budget execution and reporting at each level of government.

Size
4 divisions of the MoF
700 local financial departments and divisions
40 central ministry agencies
15,000 end-users
Customer
Vietnam National Petroleum Corporation (Petrolimex)

Project information
Implement ERP system with specific modules for Oil and Gas business management including Finance (FI); Administration Accounting (CO); Consolidated financial reports; Oil & Gas Material Management (MM); Oil & Gas Sale and Distribution (SD) and other material management (MM)

Size
2,200 petrol outlets nationwide
1,500 end-users
118 sites, 44 fuel depots
42 Petrolimex subsidiaries
References
ERP System for a Japanese corporation
ERP Solution

**Customer**
A tobacco giant of Japan

**Project information**
Migration of Human Resource Management System from Java-based into SAP-based (Human Capital Management – HCM), create workflow using SAP Web Dynpro technology. In charge of tasks from collecting requirement to combination test. Upgrade SAP R/3 to ECC (over 400 add-ons). Develop new features (over 70 add-ons)

**Size**
1,000 man-months
220 members of staff (at peak time) from four sites: Hanoi, Da Nang, HCMC and Japan
References

Centralized Treasury Issuance & Management System for the State Bank of Vietnam
Public Sector – Central Bank

Customer
State Bank of Vietnam (SBV)

Project information
• Implement centralized treasury issuance & management system, allow SBV to manage and monitor cash flow and predict demand
• Main functions: predict cash demand, facilitate plans to mint and print cash, determine storage norms of all units based on the expected money structure, coordinate sending money from the State Bank to local banks to ensure the demand for circulating cash in specific areas, manage and monitor imports and exports, money storage according to the money codes, materials, series…

Size
2 years from 2011 to 2012
69 SBV branches nationwide
Maintenance services for Vietcombank
IT Services

**Customer**
The Joint Stock Commercial Bank for Foreign Trade of Vietnam (Vietcombank) – One of the top largest banks in Vietnam

**Project information**
- Provide maintenance services for the ATM network nationwide and iSeries servers at customer’s offices.
- Implemented services: periodical maintenance, component replacement, troubleshooting and emergency repairs

**Size**
ATM machines nationwide
References
System Maintenance & Call Center for a Japanese client
IT Services

**Customer**
A major Japanese enterprise

**Project information**
Provide maintenance service for SAP system, act as a Call center to directly connect to end-users, offering solutions and support to end-users during system operation

**Size**
Since 8/2008
Technologies applied: SAP (ABAP, Web Dynpro), Non-SAP (Java, .Net) and consultancy on the implementation of SAP ERP modules (MM, SD, PP, FI, CO, QM)
**Customer**
Daimler Chrysler (Asia Pacific region)

**Project information**
Offer managed services and 24/7 support for 600 servers throughout the Asia-Pacific region. Sets up a dedicated service center located in Hanoi. The service center is connected to Daimler’s Singapore headquarter via redundant secured leased line connections, which enables remote service provisioning from Hanoi.

**Size**
Offer managed services and 24/7 support for 600 servers throughout the Asia-Pacific region
References

Convert Lotus Note to Microsoft Exchange for NAB

IT Services

Customer
National Australia Bank (NAB)

Project information
Implement and convert customer’s email system from Lotus Note to Microsoft Exchange

Size
Convert and support 24/7
3,500 end-users
References

BPO Services for a Japanese Commercial Corporation

BPO Services

Customer
A Japanese corporation
Ranked in Top 3 biggest commercial corporations in Japan

Project information
Data Entry, Finance – Accounting: Purchase Accounting, Accrual Accounting, Balance Management, Bank Reconciliation, and input client data into system…

Size
Since 2008
Process 3,200 accounts/month
Thank you!

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